Annual Meeting of the Governing Board and Members

July 18, 2024 | 7:00 pm (EST) | West Virginia Academy and online

Attendance:

In Person: John Treu – Board Chair, Kevin Summers – Board Director, Melissa Copen – Board Director / Board Secretary, Su Ji Kwon – CFO, Jodi Dalton - Member, Dani Summers - Member, Heather Sears - Member

Online: Carolyn Sharette – Board Director (online – left at 7:30 pm), Holly Honeycutt – COO (online), Susan Dull – Board Director / Foundation (joined online at 7:25 pm)

Meeting called to order by Board Chair at 7:02 pm. Board Chair notes that a quorum of the board and officers was present.

I. Approve Meeting Minutes to Prior Meeting (Board Only)

MOTION: Kevin Summers moves to approve meeting minutes from the June 17, 2024 Special Meeting of the Board of Directors. Seconded by Carolyn Sharette.

DISCUSSION: None.

OUTCOME:

In favor: John Treu, Melissa Copen, Kevin Summers, Carolyn Sharette

Opposed: None

Not Present: Susan Dull

Motion is unanimously approved by the governing board present.

II. Voting for Elected Directors (Appointment or Re-Appointment for Expiring Terms of John Treu and Caorlyn Sharette) and Voting for Member Appointments (If Needed)

Note Items II and III on the Agenda were discussed and voted on together – see below:

DISCUSSION:

- Carolyn Sharette has been on the Board for less than a year because she was appointed to take over a previous person's term that has now ended.
- Carolyn Sharette and John Treu: Both did not give notice of not running.
 - o If anyone wants to run opposing a member, they must give at lease a twenty-four hour notice.
 - No notice was given.
- Heather Sears has been on the Board for less than a year because she was appointed to take over a previous person's term that has now ended.
- Heather Sears stated she is willing to serve another term.
- The three elections were listed on one ballot.

MOTION: Kevin Summers motions to distribute the ballot. Dani Summers seconds the motion.

DISCUSSION: No additional discussion. Ballots were distributed.

OUTCOME of John Treu election for three additional years:

John Treu is re-elected unanimously by written vote of all directors and members present.

OUTCOME of Carolyn Sharette election for three additional years:

Carolyn Sharette is re-elected unanimously by written vote of all directors and members present.

OUTCOME of Heather Sears election for three additional years:

Heather Sears is re-elected unanimously by written vote of all directors and members present.

III. Voting for Board Chair (Board Only)

DISCUSSION:

- This is an officer level position of West Virginia Academy, in addition to the Board membership.
- John Treu stated he is willing to serve as Board Chair for another term.

MOTION: Kevin Summers motions for John Treu to be re-appointed as Board Chair. Carolyn Sharette seconds the motion.

OUTCOME:

In favor: Melissa Copen, Kevin Summers, Carolyn Sharette

Abstain: John Treu

Opposed: None

Not Present: Susan Dull

Motion is unanimously approved by the governing board present with one abstention.

IV. Proposal and Possible Adoption of Student Policies (Board Only)

MOTION: Carolyn Sharette motions to adopt student policies circulated to the Board prior to the meeting. Kevin Summers seconds the motion.

DISCUSSION:

Discussion included changes to the truancy section of the policy - Unexcused absences of greater than ten consecutive days or fourteen days in a term will result in expulsion. This will put the student back in the county school system. The county school systems have additional resources available for school resource officers than can go to a student's home to check on them.

OUTCOME:

In favor: John Treu, Melissa Copen, Kevin Summers, Carolyn Sharette, Susan Dull

^{**}Susan Dull joined the meeting at 7:25 pm**

Opposed: None

Motion is unanimously approved by the governing board.

Carolyn Sharette left the meeting at 7:30 pm

V. Proposal and Possible Adoption of Employee Handbook (Board Only)

MOTION: Kevin Summers motions to approve the Employee HR Handbook circulated to the Board prior to the meeting. Melissa Copen seconds the motion.

DISCUSSION:

Board discussed the following:

- PTO Employees will accrue PTO at a steady rate from the beginning of their contract instead of the previous policy of a large amount of PTO when first hired and smaller additional amounts each pay period.
- Names vs. position in policy Should specific contact names be removed throughout the policy and replaced with the "position" to prevent confusion when an employee leaves?

AMENDED MOTION: Kevin Summers proposes the policy be approved with an amendment to change employee names within the policy to the "position". Melissa Copen seconds the amended motion.

OUTCOME:

In favor: John Treu, Melissa Copen, Kevin Summers, Susan Dull

Opposed: None

Not Present: Carolyn Sharette

Motion is unanimously approved by the governing board present.

VI. Proposal and Possible Adoption of Budget Policy (Board Only)

DISCUSSION:

Highlights of the discussion regarding the new Budget Policy:

- The Executive committee will conduct monthly and quarterly variance reviews.
- West Virginia Academy will submit their quarterly findings to the Professional Charter School Board (PCSB) for the next two years (i.e., eight quarters)
- If there is a variance greater than \$50,000 between actual and budget amount, the charter requires West Virginia Academy to report the findings to the PCSB.
- The annual budget will be adopted in the last meeting of each fiscal year.

MOTION: Kevin Summers motions to accept the policy. Susan Dull seconds the motion.

OUTCOME:

In favor: John Treu, Melissa Copen, Kevin Summers, Susan Dull

Opposed: None

Not Present: Carolyn Sharette

Motion is unanimously approved by the governing board present.

VII. Proposal and Possible Adoption of 5-Year Budget (Board Only)

Based on the budget policy just adopted, the budget for the new year needs reviewed and adopted to "come in line" with the new policy.

Su Ji Kwon, CFO presented the Financial Plan and Five Year Budget. See Attachment A for a copy.

MOTION: Kevin Summers motions to accept the Five Year Budget as presented. Melissa Copen seconds the motion.

DISCUSSION: No additional discussion.

OUTCOME:

In favor: John Treu, Melissa Copen, Kevin Summers, Susan Dull

Opposed: None

Not Present: Carolyn Sharette

Motion is unanimously approved by the governing board present.

VIII. New / Additional Business (Board Only)

Kevin Summers and Carolyn Sharette are working on a Board Policy regarding Board Meeting decorum that will be on the agenda for the next meeting.

Set Board Meetings Calendar

A discussion was held among the Board Members regarding the scheduling of the 2024 – 2025 Governing Board Meetings.

MOTION: Melissa Copen moves to approve the following Governing Board Meetings dates:

August 22, 2024 at 7pm

September 12, 2024 at 7pm

October 10, 2024 at 7pm

November 14, 2024 at 7pm (include Budget Update)

December 12, 2024 at 7pm

February 13, 2025 at 7pm (include Budget Update)

April 10, 2025 at 7pm

June 12, 2025 at 7pm (include Budget Update)

July 17, 2025 at 7pm Annual Meeting of the Governing Board and Members

Kevin Summers seconds the motion.

DISCUSSION: No additional discussion.

OUTCOME:

In favor: John Treu, Melissa Copen, Kevin Summers, Susan Dull

Not Present: Carolyn Sharette

Motion is unanimously approved by the governing board present.

MOTION: Kevin Summers moves to adjourn the meeting at 8:15 pm. Melissa Copen seconds the motion.

DISCUSSION: None.

OUTCOME: Motion is unanimously approved by the members present.

Meeting adjourns at 8:15pm.

End of Meeting Minutes

Meeting Minutes approved by Board on 08/22/2024

West Virginia Academy, Ltd. Financial Plan & Five Year Budget

Near 1 (24-25) Vear 2 (25-26) Vear 3 (26-27) Vear 4 (27-28) Vear 5 (28-29) Syear total Revenue	west viiginia	Academy, E	u. I ilialiciai	I lall & live	rear buuge	•	
Revenues		Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)	Year 4 (27-28)	Year 5 (28-29)	5 year total
District and state revenue	Revenue	•	•	•	•	•	
Federal revenue	Revenues						
Cher Revenue	District and state revenue	\$2,445,868	\$2,867,426	\$3,444,086	\$4,072,274	\$4,190,642	\$17,020,295
Total Revenue (Excl. Fundraising) \$2,936,486 \$3,469,958 \$4,146,394 \$4,875,961 \$5,048,730 \$20,477,529	Federal revenue	\$256,400	\$315,208	\$375,341	\$446,460	\$460,316	\$1,853,724
Revenue Per Student	Other Revenue	\$234,219	\$287,325	\$326,966	\$357,227	\$397,773	\$1,603,509
Expenses Salaries S1,738,175 S1,699,709 S1,901,559 S1,997,514 S2,052,287 S9,389,245 S9,389,245 S465,422 S465,422 S492,285 S546,951 S574,366 S586,817 S2,665,840 Total Compensation S2,203,597 S2,191,994 S2,448,510 S2,571,880 S2,639,104 S12,095,685 S8,422,4444 S1,697,883 S2,304,081 S2,409,626 S8,422,4444 S4,646 S4,647,848	Total Revenue (Excl. Fundraising)	\$2,936,486	\$3,469,958	\$4,146,394	\$4,875,961	\$5,048,730	\$20,477,529
Expenses Salaries S1,738,175 S1,699,709 S1,901,559 S1,997,514 S2,052,287 S9,389,245 S9,389,245 S465,422 S465,422 S492,285 S546,951 S574,366 S586,817 S2,665,840 Total Compensation S2,203,597 S2,191,994 S2,448,510 S2,571,880 S2,639,104 S12,095,685 S8,422,4444 S1,697,883 S2,304,081 S2,409,626 S8,422,4444 S4,646 S4,647,848		•				•	
Salaries	Revenue Per Student	\$8,898	\$8,675	\$8,638	\$9,870	\$9,544	
Salaries							
Salaries	Expenses						
Payroll taxes and Benefits	Compensation						
Total Compensation	Salaries	\$1,738,175	\$1,699,709	\$1,901,559	\$1,997,514	\$2,052,287	\$9,389,245
Net Revenue less Compensation \$732,889 \$1,277,964 \$1,697,883 \$2,304,081 \$2,409,626 \$8,422,444	Payroll taxes and Benefits	\$465,422	\$492,285	\$546,951	\$574,366	\$586,817	\$2,665,840
Facility	Total Compensation	\$2,203,597	\$2,191,994	\$2,448,510	\$2,571,880	\$2,639,104	\$12,055,085
Sage	Net Revenue less Compensation	\$732,889	\$1,277,964	\$1,697,883	\$2,304,081	\$2,409,626	\$8,422,444
Sage							
Leasehold Improvement Cost	Facility						
Total facility expense	Occupancy costs (Rents/Mortgages)	\$392,000	\$472,000	\$595,000	\$625,000	\$625,000	\$2,709,000
Net Revenue less Comp, Facility \$246,995 \$699,116 \$1,102,883 \$1,679,081 \$1,784,626 \$5,512,702	Leasehold Improvement Cost	\$93,894	\$106,848	\$-	\$-	\$-	\$200,742
Other Expenses \$114,215 \$121,044 \$159,070 \$161,593 \$72,935 \$628,856 Contracted prof. svcs.: instruction \$15,000 \$15,000 \$15,000 \$15,000 \$75,000 School-related services \$181,607 \$197,997 \$216,445 \$221,660 \$231,148 \$1,048,857 Operational Expenses \$103,264 \$112,536 \$123,407 \$127,315 \$129,524 \$596,046 Contracted prof. svcs.: non-instruction \$45,600 \$46,312 \$47,038 \$47,779 \$48,535 \$235,264 Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$370,000 \$357,815 Total Other Expenses \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495) \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217	Total facility expense	\$485,894	\$578,848	\$595,000	\$625,000	\$625,000	\$2,909,742
Classroom Expenses \$114,215 \$121,044 \$159,070 \$161,593 \$72,935 \$628,856 Contracted prof. svcs.: instruction \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$75,000 School-related services \$181,607 \$197,997 \$216,445 \$221,660 \$231,148 \$1,048,857 Operational Expenses \$103,264 \$112,536 \$123,407 \$127,315 \$129,524 \$596,046 Contracted prof. svcs.: non-instruction \$45,600 \$46,312 \$47,038 \$47,779 \$48,535 \$235,264 Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$570,000 \$377,815 \$129,414 \$38 Net Revenues \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495 \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Vearly Surplus (deficit)	Net Revenue less Comp, Facility	\$246,995	\$699,116	\$1,102,883	\$1,679,081	\$1,784,626	\$5,512,702
Classroom Expenses \$114,215 \$121,044 \$159,070 \$161,593 \$72,935 \$628,856 Contracted prof. svcs.: instruction \$15,000 \$15,000 \$15,000 \$15,000 \$15,000 \$75,000 School-related services \$181,607 \$197,997 \$216,445 \$221,660 \$231,148 \$1,048,857 Operational Expenses \$103,264 \$112,536 \$123,407 \$127,315 \$129,524 \$596,046 Contracted prof. svcs.: non-instruction \$45,600 \$46,312 \$47,038 \$47,779 \$48,535 \$235,264 Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$570,000 \$377,815 \$129,414 \$38 Net Revenues \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495 \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Vearly Surplus (deficit)							
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School-related services \$181,607 \$197,997 \$216,445 \$221,660 \$231,148 \$1,048,857 Operational Expenses \$103,264 \$112,536 \$123,407 \$127,315 \$129,524 \$596,046 Contracted prof. svcs.: non-instruction \$45,600 \$46,312 \$47,038 \$47,779 \$48,535 \$235,264 Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$357,815 Total Other Expenses \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495 \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay	Classroom Expenses	\$114,215	\$121,044	\$159,070	\$161,593	\$72,935	\$628,856
Operational Expenses \$103,264 \$112,536 \$123,407 \$127,315 \$129,524 \$596,046 Contracted prof. svcs.: non-instruction \$45,600 \$46,312 \$47,038 \$47,779 \$48,535 \$235,264 Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$357,815 Total Other Expenses \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495 \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations \$18,500 \$42,000 \$44,000 \$46,000 \$40,005 \$40,005 \$40,005 \$40,005 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000	Contracted prof. svcs.: instruction	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$75,000
Contracted prof. svcs.: non-instruction \$45,600 \$46,312 \$47,038 \$47,779 \$48,535 \$235,264 Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$357,815 Total Other Expenses \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495 \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations \$100,975 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$40,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) \$39,225 \$594,818 \$214,994 \$952,216 \$1,148	School-related services	\$181,607	\$197,997	\$216,445	\$221,660	\$231,148	\$1,048,857
Financial Expenses \$77,805 \$70,010 \$70,000 \$70,000 \$357,815 Total Other Expenses \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$290,495 \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$52,120,000 Net Surplus (deficit) \$39,225 \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries \$276 \$296	Operational Expenses	\$103,264	\$112,536	\$123,407	\$127,315	\$129,524	\$596,046
Total Other Expenses \$537,490 \$562,899 \$630,961 \$643,346 \$567,141 \$2,941,838 Net Revenue pre-Grants/Fundraising \$(\$290,495) \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 \$	Contracted prof. svcs.: non-instruction	\$45,600	\$46,312	\$47,038	\$47,779	\$48,535	\$235,264
Net Revenue pre-Grants/Fundraising (\$290,495) \$136,217 \$471,922 \$1,035,735 \$1,217,485 \$2,570,864 Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations \$182,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) \$39,225 \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries \$27% \$29	Financial Expenses	\$77,805	\$70,010	\$70,000	\$70,000	\$70,000	\$357,815
Grants & Donations \$470,000 \$1,070,000 \$370,000 \$560,000 \$580,000 \$3,050,000 Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Total Other Expenses	\$537,490	\$562,899	\$630,961	\$643,346	\$567,141	\$2,941,838
Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Net Revenue pre-Grants/Fundraising	(\$290,495)	\$136,217	\$471,922	\$1,035,735	\$1,217,485	\$2,570,864
Yearly Surplus (deficit) \$179,505 \$1,206,217 \$841,922 \$1,595,735 \$1,797,485 \$5,620,864 Discretionary Allocations Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%		•				•	
Discretionary Allocations Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Grants & Donations	\$470,000	\$1,070,000	\$370,000	\$560,000	\$580,000	\$3,050,000
Discretionary Allocations Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%							
Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Yearly Surplus (deficit)	\$179,505	\$1,206,217	\$841,922	\$1,595,735	\$1,797,485	\$5,620,864
Miscellaneous (2% of Rev.) \$58,730 \$69,399 \$82,928 \$97,519 \$100,975 \$409,551 Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%							
Additional Merit Pay \$40,000 \$42,000 \$44,000 \$46,000 \$48,000 \$220,000 Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Discretionary Allocations						
Misc. & Future CAPEX \$120,000 \$500,000 \$500,000 \$500,000 \$500,000 \$2,120,000 Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%		\$58,730	\$69,399	\$82,928	\$97,519	\$100,975	\$409,551
Net Surplus (deficit) (\$39,225) \$594,818 \$214,994 \$952,216 \$1,148,510 \$2,871,313 Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Additional Merit Pay	\$40,000	\$42,000	\$44,000	\$46,000	\$48,000	\$220,000
Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%	Misc. & Future CAPEX	\$120,000	\$500,000	\$500,000	\$500,000	\$500,000	\$2,120,000
Payroll taxes and benefits % salaries 27% 29% 29% 29% 29%							
	Net Surplus (deficit)	(\$39,225)	\$594,818	\$214,994	\$952,216	\$1,148,510	\$2,871,313
							,
Compensation % revenue 75% 63% 59% 53% 52%							
	Compensation % revenue	75%	63%	59%	53%	52%	